



# "Pushing a Big Rock Up a Steep Hill": Acquisition Lessons Learned From DoD Applications Storefront


## Acquisition Research: Creating Synergy for Informed Change

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# Agenda

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  - ▼ Problems with the Defense Acquisition System
    - The Current Process
    - Industry Approach
  - ▼ Overview of Recommended Solution
  - ▼ Ozone Widget Framework
  - ▼ Widgets in Action
  - ▼ DOD Storefront and PEO C4I Marketplace Overview
  - ▼ Widget Governance Process
  - ▼ Conclusion
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# Introduction

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- ▼ Industry has already fine-tuned its use of widgets and mobile applications
  - Rapidly evolving software development paradigm
  - A driving force in delivery of web-based dynamic content
- ▼ Using standard acquisition processes in DOD, by the time new solutions are deployed to the warfighter, the technology is obsolete
- ▼ Several programs within the DOD have started similar initiatives that hold the promise of reducing the “heavy lifting” required as part of the current acquisition process

# What is a Widget?

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- ▼ Lightweight
- ▼ Single-purpose
- ▼ User configured
- ▼ Web-enabled application
- ▼ Provides summary information or a limited view into a larger application
- ▼ Also used alongside related widgets to provide an integrated view

# Defense Acquisition System Challenges

- ▼ Defense Acquisition System was designed to purchase “big ticket” items like aircraft carriers and fighter planes
- ▼ Excessive development and update cycles
  - Private sector cycles are 12 -18 months
  - Defense IT systems routinely require 48 - 60 months



Average Build Time: 7+ years

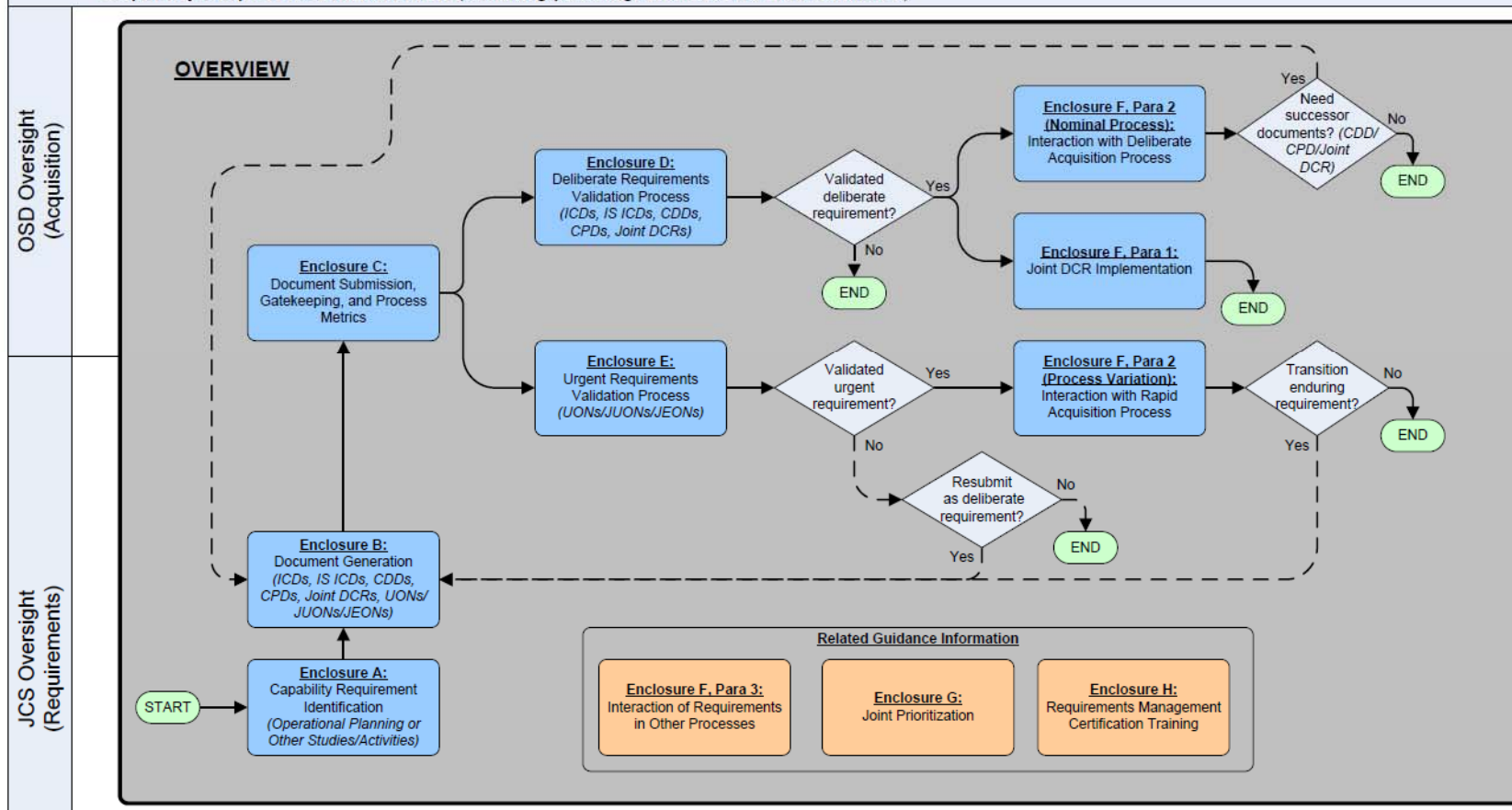


Average Build Time: 18 mos.

# The Current Process

## Joint Capabilities Integration and Development System (JCIDS) Process Flow Chart

Capability Requirement Identification (including planning, studies, and other activities)



# Industry Approach

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- ▼ Current acquisition rules required for POR systems have caused a major gap between the technology available to the warfighter and that which is available commercially
  - Exacerbated by capabilities of smartphones and tablet computers
  - Greater gap for younger service members raised on commercial technologies and then forced to use outdated systems
  
- ▼ Apple and Google are both known for their mobile operating systems and the applications (or “apps”) that run on them
  - Both companies have “app” stores that allow developers to rapidly deploy applications, but they do so in very different ways



# Overview of Recommended Solution

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- ▼ A lightweight web application test and integration (T&I) environment
  - Needed to model, test, exercise, and perform certification and accreditation of widget capabilities
- ▼ A Widget T&I environment is required for widget technology development throughout the DOD
- ▼ A widget T&I environment is needed that incorporates the unique and common aspects of Navy widget environments



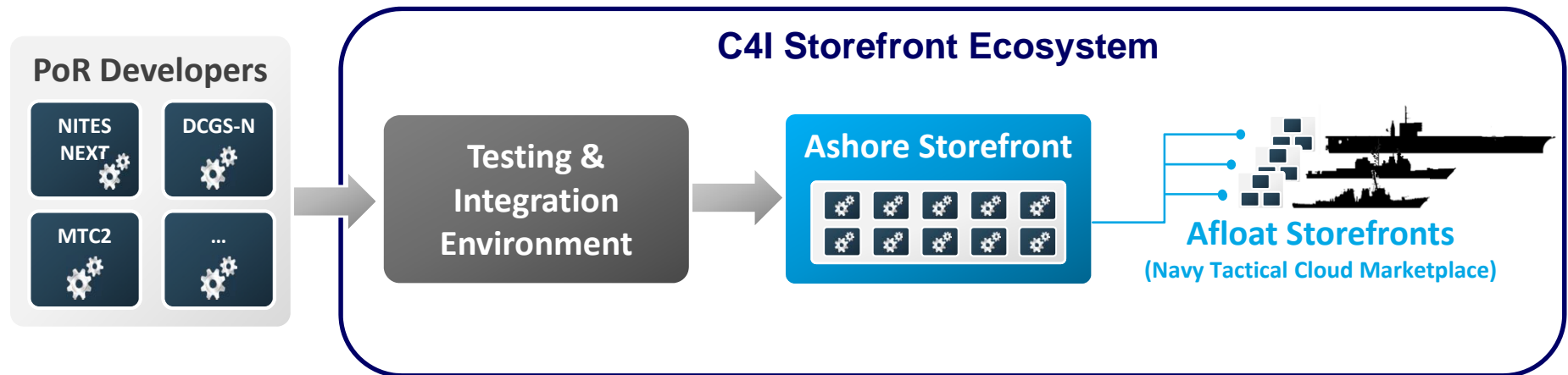
# PEO C4I Storefront Vision



- Warfighters access *all* C4I capabilities via a *single*, browser-based C4I Storefront
  - Widgets
  - Applications
  - Updates / Patches
- Common PoR processes and a standard mechanism for deployment
- Positive control and visibility into the C4I systems and version available on the network



# PEO C4I Storefront Overview and Benefits



## Increased Speed to Capability



## Reduced Total Ownership Costs

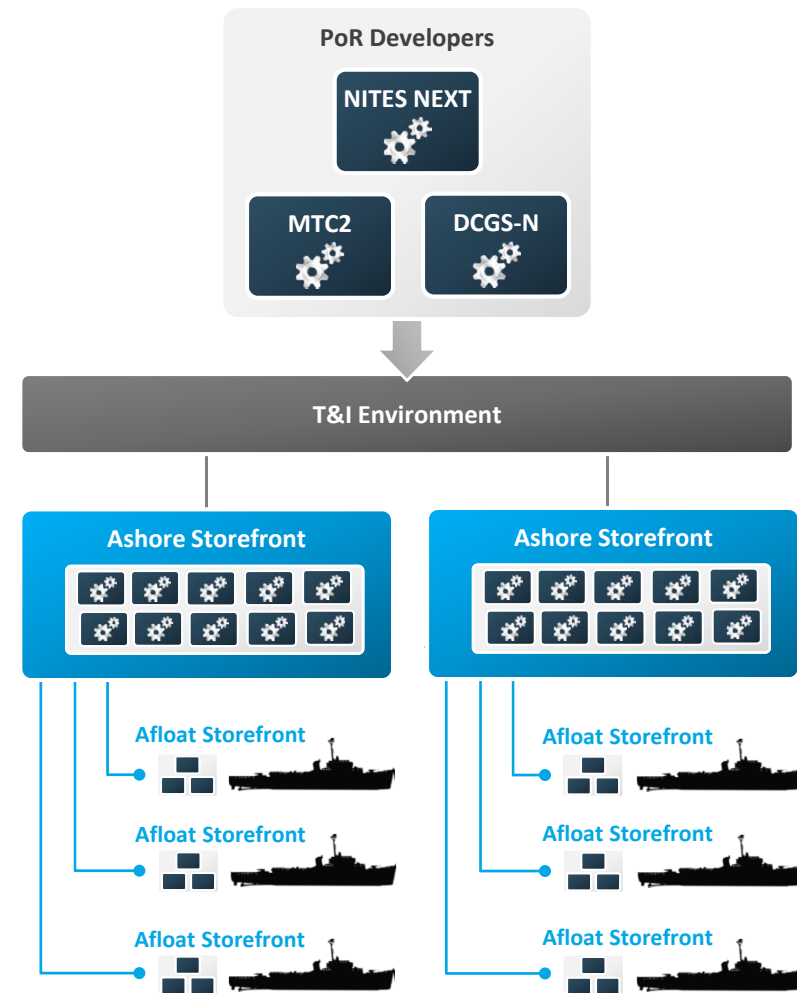
- Cost per app rather than per platform
- Fielding cost down
  - Upload once; available for all approved platforms
  - Automate delivery of widgets, applications, and services
  - No tech visit necessary for installation
- Sustainment cost down
  - Automate distribution of updates / patches



# New OV-1

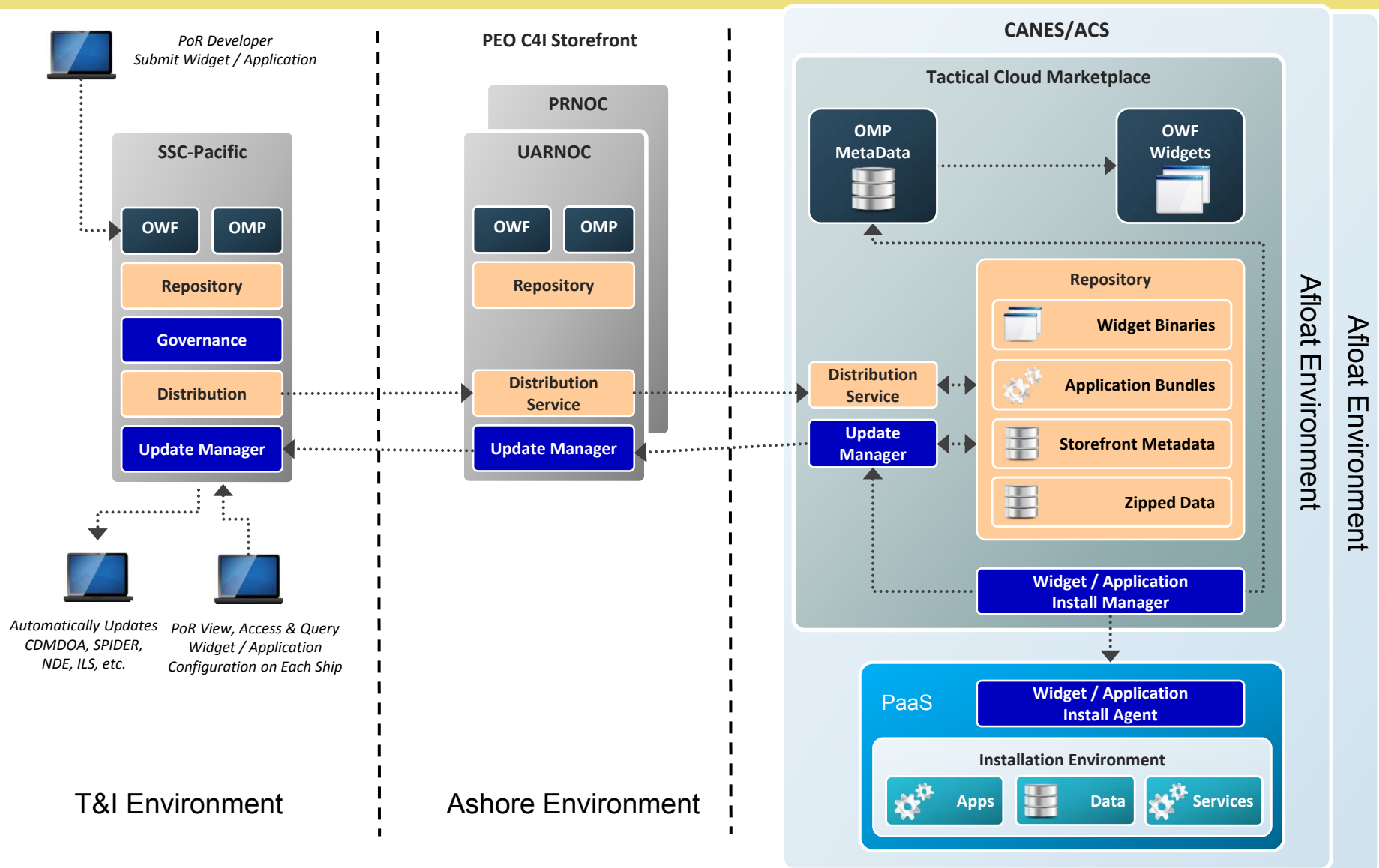


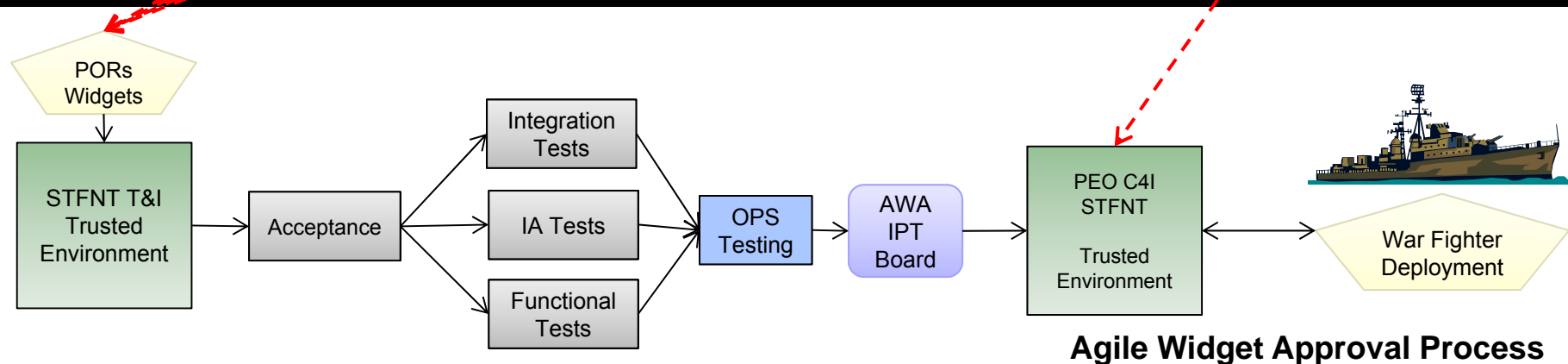
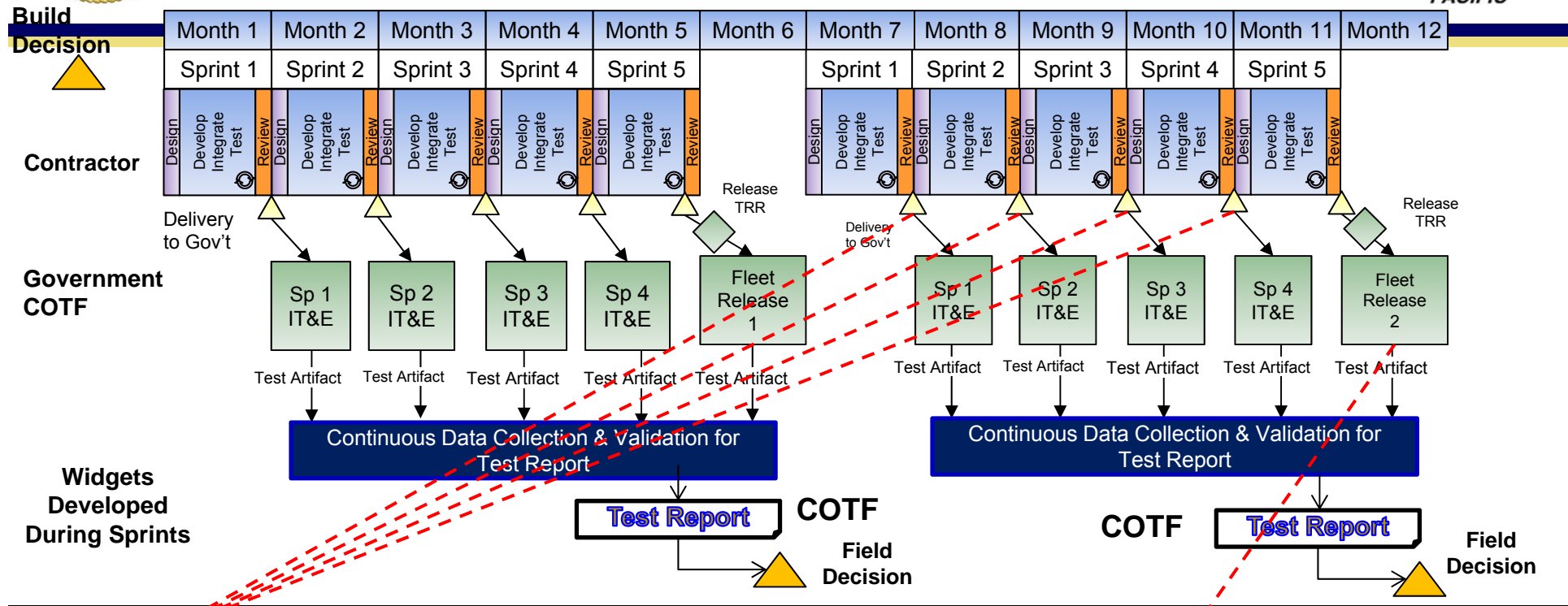
- The Storefront T&I environment provides:
  - Automated submission of new warfighter capabilities
  - Manual and automated integration, functional, and IA testing of widgets and applications
  - Rapid approval process to push new warfighter capabilities to the operational environment
- The PEO C4I Storefront provides:
  - PEO C4I capabilities to ashore users
  - Distribution of PEO C4I capabilities from ashore to the tactical environment
- The Navy Tactical Cloud Marketplace provides:
  - Afloat users the ability to discover, access, and use PEO C4I capabilities
  - Provides feedback on capabilities received, updated, and installed back to the PEO



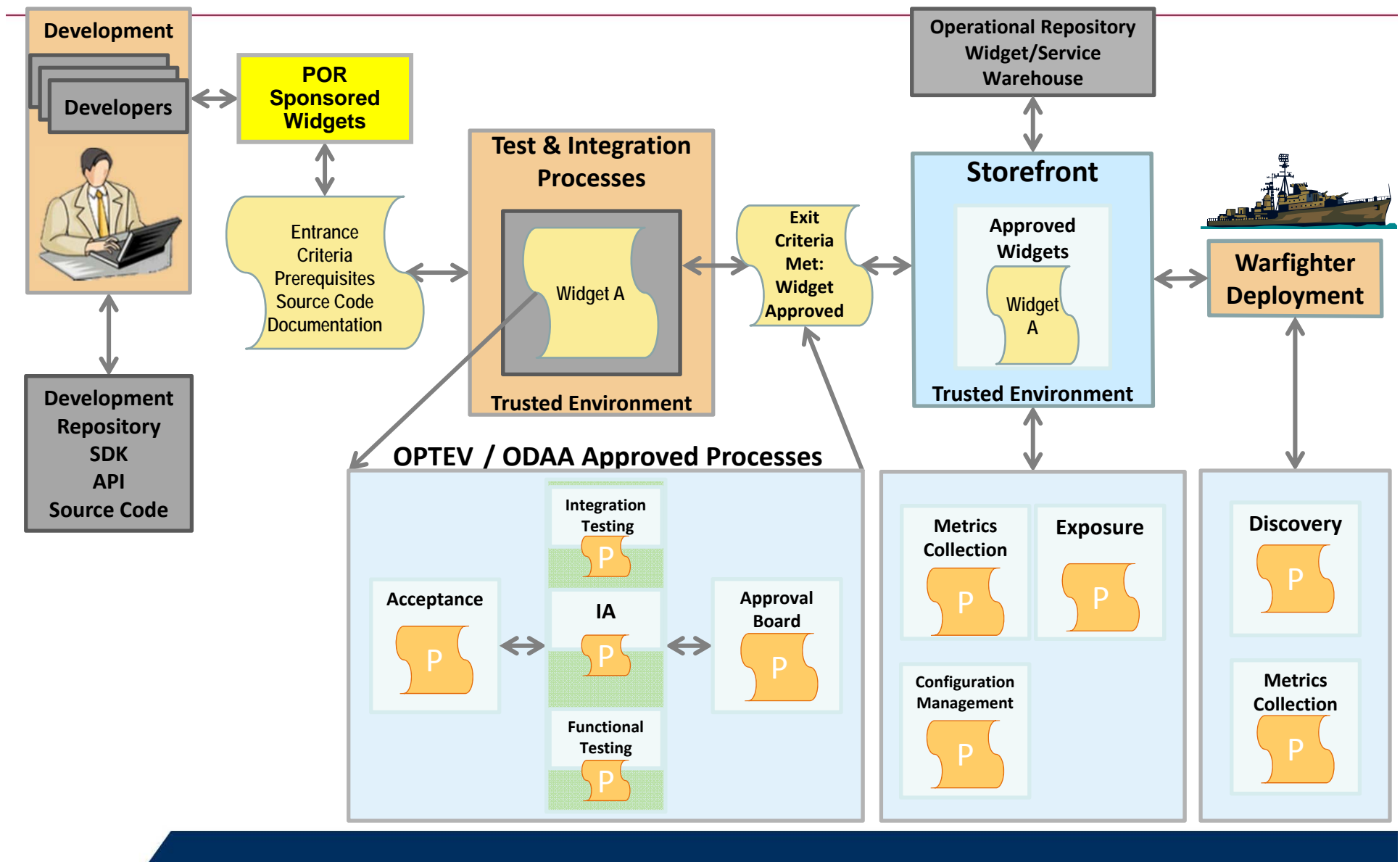


# Navy App Store Enterprise





# Proposed Widget Governance Process



# Better Buying Power and Culture Change

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## ▼ Better Buying Power 2.0

- Control Costs Throughout the Product Lifecycle
  - Supports the rapid IT widget governance process
- Eliminate Unproductive Processes and Bureaucracy
  - Supports the widget governance process with increased user input
- Promote Effective Competition
  - Encourages the creation of more widgets



## Conclusion

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- ▼ **DOD must modify its acquisition philosophy to get new capabilities in the hands of the warfighter**
    - Light weight mobile applications
    - Access to services and data sources
    - Streamlined processes for accredited PORs
      - Allows rapid fielding of associated Widgets
    - PEO C4I Marketplace and accompanying Widget Governance Process
      - Cost effective and expedient
      - Provides trusted and secure capabilities
  
  - ▼ **The future of warfare is information dominance and speed to capability can provide the tactical or strategic advantage our warfighters need**
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# Presenter Contact Information

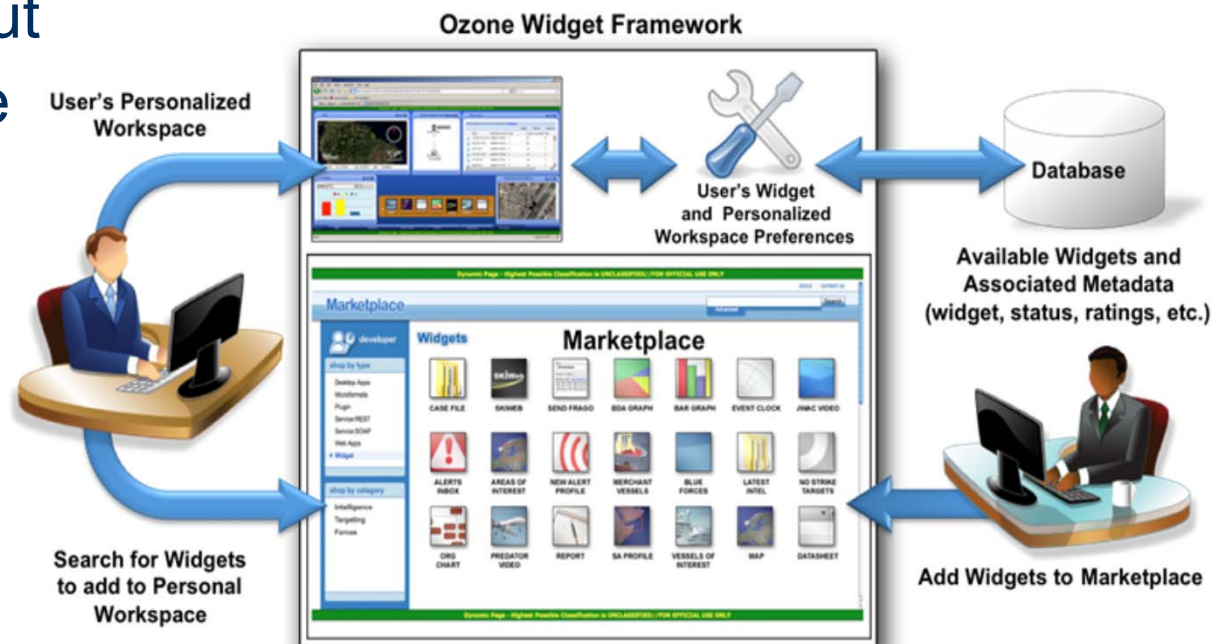
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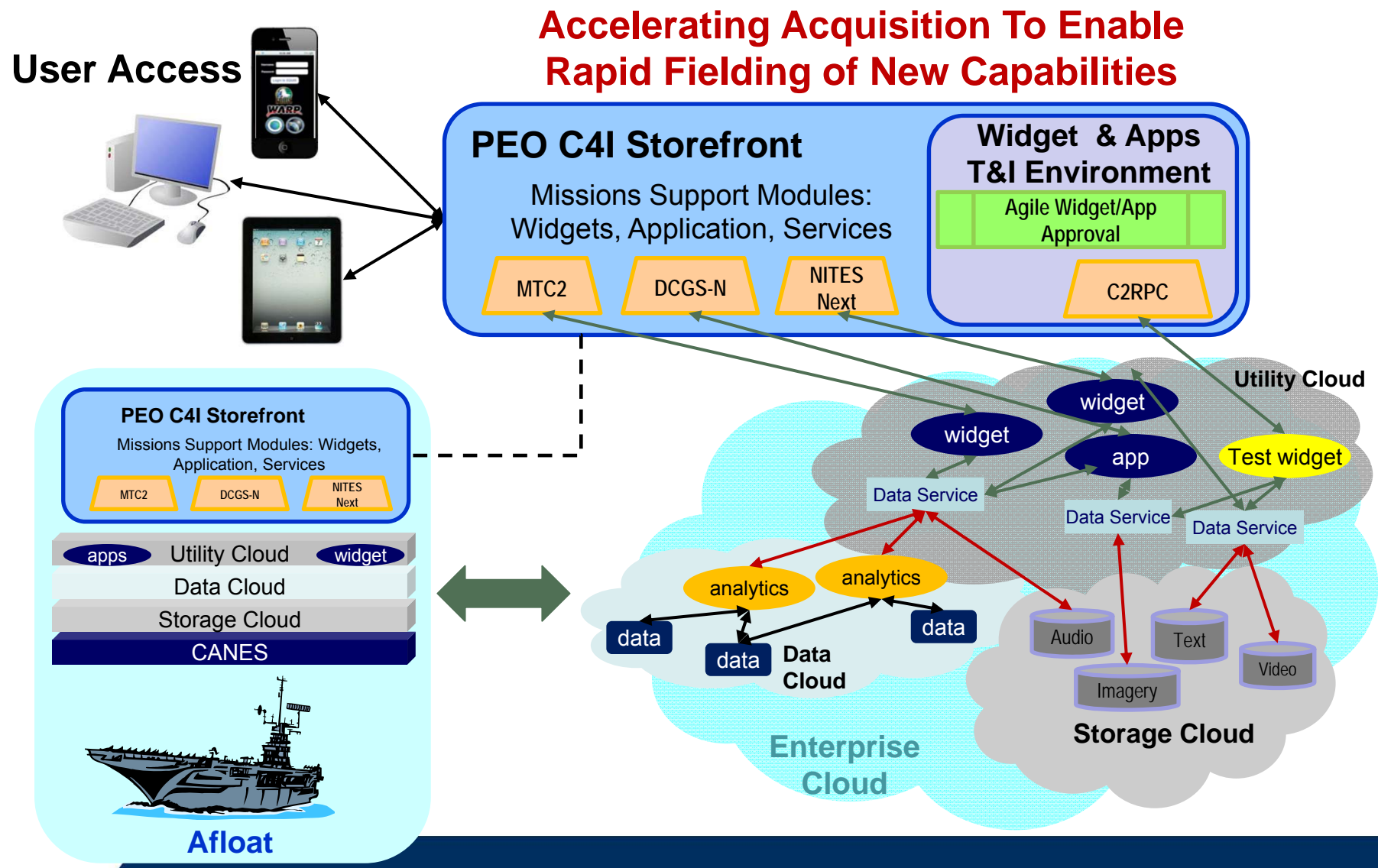
# BACKUPS

# Ozone Widget Framework

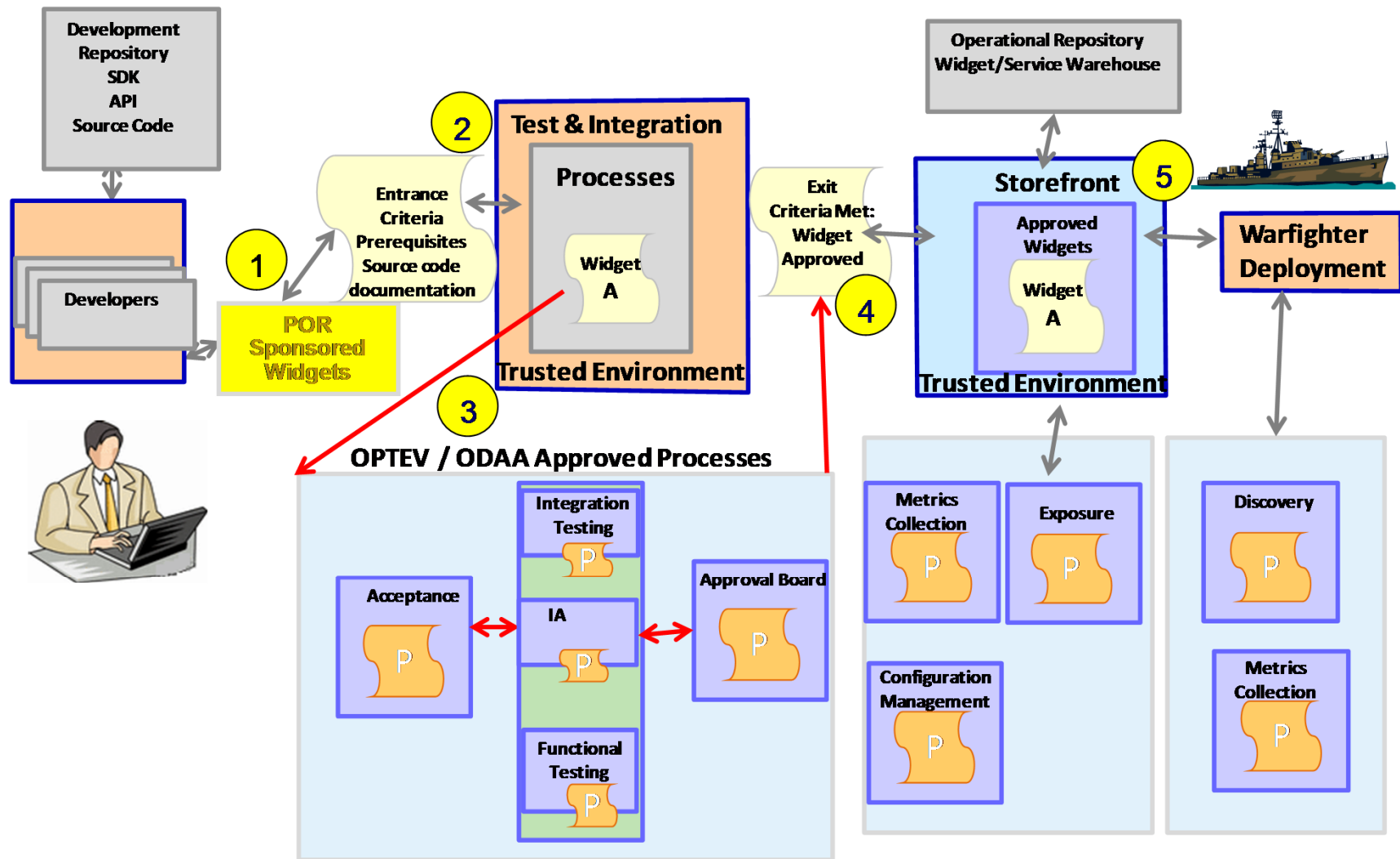
- ▼ A platform that offers infrastructure services to simplify the development of workflows and presentation-tier application integration
- ▼ It is also a layout manager for the operation of widgets on a single web page



# PEO C4I Storefront & Navy Cloud



# Widget Governance Process Overview



# Storefront Operational Concept

